

Newsletter

February 2019

Issue 1

Welcome to our first Newsletter.

ZeCare was founded in 2005 as a customer focused company providing generic medicines, other healthcare products and services.

ZeCare has grown year on year and solidified strong relationships with our 1,000 strong customer base. We stock over 1,000 products which are continually evolving with feedback from customers and their requirements.

Our sales team, which has many years' experience in the pharmaceutical market, is trained to work closely with our customers to meet their needs. We also have an online ordering facility and pride ourselves on our customer service and support.

ZeCare's commitment to product quality is embedded in our culture. We employ continuous improvement methodologies to ensure that everything we do meets the highest standards of quality, safety and efficiency.

We would like to say a big thank you to all our customers for your continued support.

Thank you for taking the time to read our newsletter: please look out for future editions.

The ZeCare Team



WHAT'S GOING ON

With the current generic market being as turbulent as it's ever been, we strive to work as closely as possible with our customers, offering free and impartial advice of best deals available. Good customer service is something you cannot put a price on, and this is of paramount importance to us and a guiding principal throughout our organisation. We are proactive in the market and will, at times, put a maximum quantity allowance on products to help protect stock. This helps ensure our customers can obtain problem products during times when issues seem to be a daily occurrence.

There appears to be an ongoing issue with Candesartan and it is now above the drug tariff. As an alternative it may be an idea to consider the brand Amias, which is currently below the drug tariff. Please contact the sales team for availability and price.

NEW PRODUCT! We have had feedback from one of our customers regarding the ongoing issue surrounding the cost and supply of Naproxen: GPs at the practice are prescribing Nabumetone 500mg Tabs 56s as it is an alternative NSAID and is the closest match, as many of the doctors do not want to put people onto Ibuprofen/Diclofenac as they are not as well tolerated. We now have stock of Nabumetone and if this is something you are interested in or would like more information, please contact the sales team. A perfect example of how we work with our customers to help them negotiate the current market.



JANUARY CONCESSIONS HIGHLIGHTS



- Allopurinol 100mg tablets 28s £1.70
Allopurinol 300mg tablets 28s £3.68
Brimonidine 0.2% eye drops 5ml £3.03
Bumetanide 1mg tablets 28s £1.95
Dosulepin 25mg capsules 28s £3.00
Dosulepin 75mg tablets 28s £11.10
Fluoxetine 20mg capsules 30s £1.05
Furosemide 20mg tablets 28s £1.25
Furosemide 40mg tablets 28s £2.21
Ibandronic acid 50mg tablets 28s £54.22
Losartan 25mg tablets 28s £5.27
Losartan 50mg tablets 28s £4.50
Losartan 100mg tablets 28s £6.95
Metronidazole 200mg tablets 21s £2.70
Naproxen 250mg tablets 28s £6.30
Naproxen 500mg gastro-resistant tablets 56s £18.01
Nebivolol 2.5mg tablets 28s £15.85
Propranolol 80mg tablets 28s £2.30
Quetiapine 150mg tablets 60s £6.60
Ramipril 2.5mg tablets 28s £4.15
Ramipril 5mg tablets 28s £4.15
Risperidone 500microgram tablets 20s £2.72
Risperidone 2mg tablets 20s £21.00
Risperidone 3mg tablets 60s £24.95
Risperidone 4mg tablets 60s £31.88
Tadalafil 5mg tablets 28s £23.71
Telmisartan 20mg tablets 28s £3.80

MEET THE TEAM



SALES TEAM

Head of Sales and Marketing: Rob Horton
Telesales Manager: Diane Richards – Scotland
Sales Representative: Ben Soley – South East & East Coast
Sales Representative: Chris Wallwork – Central and East
Sales Representative: Niamh McCaffery – The North
Sales Representative: Rob Wale – South West & North London
Sales Representative: Gemma Burridge – South & South London
Sales Representative: Jayne Downes – Midlands & Wales
Sales Representative: Bev Stubbs – Yorkshire & Humber
Administration Officer: Sue Corke
Administration Officer: Susan Haynes
Administration Assistant: Edward Gilchrist



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SALES ENQUIRY

01480 677777 - Rob W

01480 677780 - Niamh

01480 677781 - Diane

01480 677782 - Bev

01480 677783 - Ben

01480 677784 - Chris

01924 609007 - Jayne

01480 677772 - Gemma

General: enquires@zecare.co.uk

Retail sales: retail@zecare.co.uk

Wholesale sales: wholesale@zecare.co.uk

BUSINESS HOURS

09:00 hrs - 18:00 hrs Mon - Thur

09:00 hrs - 17:00 hrs Fri

For next working day delivery* we can process orders up to 16:00 hrs Mon - Thurs and 15:00 hrs on a Friday



*(Geographical Exceptions may apply)

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